

DOCKET SECTION

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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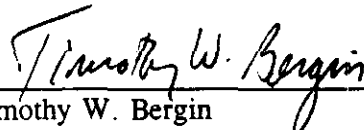
POSTAL RATE AND FEE CHANGES, 1997

OFFICE OF THE CLERK
Docket No. R97-1

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO POSTAL SERVICE INTERROGATORIES AND DOCUMENT REQUESTS
USPS/MH-1-34
(February 19, 1998)**

In accord with Presiding Officer's Ruling R97-1/98 (extending time for response), and subject to the Partial Objection of the McGraw-Hill Companies to Interrogatories USPS/MH-1-34 filed February 3, 1998, and in accord with the agreement of the Postal Service as set out in that Partial Objection, The McGraw-Hill Companies, Inc. ("McGraw-Hill") hereby provides its responses to interrogatories and document requests USPS/MH-1-34, filed by the Postal Service on January 22, 1998. Each interrogatory and document request is set out verbatim and is followed by the response.

Respectfully submitted,



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**RESPONSE OF THE McGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-1. For each year fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide a list of publications published by your company and mailed at second-class regular or periodical regular rates.

RESPONSE: See Partial Objection of the McGraw-Hill Companies to Interrogatories USPS/MH-1-34, filed February 3, 1998. Subject to that Objection, and the agreement of the Postal Service reflected therein, McGraw-Hill attaches hereto a list of its current publications and their annual frequency, with the exception of approximately 125 F.W. Dodge publications (which provide current information about construction projects in various regions) and the sixteen publications within McGraw-Hill's Standard & Poor's Financial Information Group.

PERIODICALS CLASS PUBLICATIONS
THE MCGRAW-HILL COMPANIES
FEBRUARY, 1998

<i>TITLE</i>	<i>ANNUAL FREQUENCY</i>
Architectural Record	12
Aviation Week & Space Technology	51
Business Week	50
Business & Commercial Aviation	12
BYTE	12
Chemical Engineering	12
Data Communications	17
Electrical World	12
Electrical Power International	4
Engineering News Record	51
Healthcare Informatics	12
Hospital Practice	12
Infocare	6
Information Technologies for Utilities	6
Lan Times	26
Modern Plastics	12
Modern Plastics International	12
Overhaul & Maintenance	8
Postgraduate Medicine	12
Physician Sports Medicine	12
Power	6
Tele.Com	14

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-2. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please for each publication listed in response to interrogatory number 1 the following information:

- (a) The number of issues mailed.
- (b) The average number of editions (versions) per issue.
- (c) An indication of the kind or type of each version.

RESPONSE: See Response to USPS/MH-1.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-3. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the total volumes mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Partial Objection of the McGraw-Hill Companies to Interrogatories

USPS/MH-1-34 (filed February 3, 1998), in which the Postal Service has acquiesced.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
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OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-4. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular required presort rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-5. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular 3-digit city/5-digit presort rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-6. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular carrier route presort rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-7. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination delivery office discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-8. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination SCF discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-9. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular high density discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-10. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular saturation discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
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OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-11. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the required presort volumes mailed at second-class regular or periodical regular prebarcoded letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-12. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-13. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded 3-digit letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-14. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded 5-digit letter size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-15. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-16. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zones 1&2 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-17. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 3 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-18. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 4 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-19. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 5 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-20. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 6 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-21. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 7 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
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USPS/MH-22. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 8 for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
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USPS/MH-23. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the average percentage of nonadvertising content mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE McGRAW-HILL COMPANIES
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USPS/MH-24. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

RESPONSE: McGraw-Hill retains sack and pallet counts, generally for about nine months, for certain of its publications. All such information which is presently available to McGraw-Hill is provided in library reference MH-LR-1, which is being filed today.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-25. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per pallet by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

RESPONSE: McGraw-Hill retains sack and pallet counts, generally for about nine months, for certain of its publications. All such information which is presently available to McGraw-Hill is provided in library reference MH-LR-1, which is being filed today.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
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USPS/MH-26. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average pallet weight by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

RESPONSE: McGraw-Hill retains sack and pallet counts, generally for about nine months, for certain of its publications. All such information which is presently available to McGraw-Hill is provided in library reference MH-LR-1, which is being filed today.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-27. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

RESPONSE: McGraw-Hill retains sack and pallet counts, generally for about nine months, for certain of its publications. All such information which is presently available to McGraw-Hill is provided in library reference MH-LR-1, which is being filed today.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
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USPS/MH-28. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per sack by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks

RESPONSE: McGraw-Hill retains sack and pallet counts, generally for about nine months, for certain of its publications. All such information which is presently available to McGraw-Hill is provided in library reference MH-LR-1, which is being filed today.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
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USPS/MH-29. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays

RESPONSE: McGraw-Hill does not generally mail its Periodicals Regular publications in trays (although there may be exceptions for certain publications referred to, but not listed, in response to USPS/MH-1). And see Response to MH/USPS-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-30. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in trays at second-class regular or periodical regular rates for each publications listed in response to interrogatory number 1, please provide the average number of pieces per tray by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays

RESPONSE: See Response to USPS/MH-29.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
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USPS/MH-31. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
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USPS/MH-32. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per bundle.

RESPONSE: See Response to USPS/MH-3.

**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-33. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular rates that were plant loaded in USPS provided transportation for each publication listed in response to interrogatory number 1.

RESPONSE: See Response to USPS/MH-3.

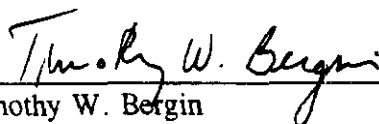
**RESPONSE OF THE MCGRAW-HILL COMPANIES
TO INTERROGATORIES AND DOCUMENT REQUESTS
OF THE UNITED STATES POSTAL SERVICE**

USPS/MH-34. Please also provide all data furnished in response to interrogatories 1 through 33 above in electronic format.

RESPONSE: See Response to USPS/MH-3.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served this document in accordance with section 12 of the rules of practice.



Timothy W. Bergin

February 19, 1998